

RedHorse CRM Comparison with Subscription CRM Solutions

	RedHorse CRM Complete	Salesforce Professional	Salesforce Enterprise	Sage CRM Professional	NetSuite CRM+	SugarCRM Enterprise	Zoho CRM Plus	Microsoft Dynamics CRM Professional
Account and Contact Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lead Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Opportunity management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Campaign Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sales forecasting	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quoting	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Email Client or Integration Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Attach Email to Multiple Contacts	Yes	No	No	No	No	No	No	No
Capture website leads	Yes	Yes	Yes	Yes	Yes	Yes	Limited	Yes
Mass email	Yes	Limited	Limited	Yes	Yes	Yes	Limited	Yes
Dashboards	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Service Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract Management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Billing Management	Yes	Yes	Yes	\$	Yes	No	Yes	Yes
Workflow	Yes	No	Yes	Yes	Yes	Yes	Limited	Yes
Knowledgebase	Yes	No	No	Yes	Yes	Yes	Yes	Yes
External Data Connections	Yes	No	No			\$	\$	\$
Microsoft Office integration	Yes	Yes	Yes	Yes		Yes	Yes	Yes
Microsoft Outlook Integration	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Telephone Integration	Yes	Yes	Yes	\$	Yes	\$	Yes	Yes
Accounting Integration	Yes	\$	\$	\$	Yes	\$	Yes	Yes
Cloud Based	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes
On-Premise	Yes	No	No	No	No	No	No	No
Mobile Access	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
cost per user per month	54	65	125	69	79	60	50	65
cost per user for 1 year of use	648	780	1,500	828	948	720	600	780
cost per user for 2 years of use	1,296	1,560	3,000	1,656	1,896	1,440	1,200	1,560
cost per user for 3 years of use	1,944	2,340	4,500	2,484	2,844	2,160	1,800	2,340
cost for 10 users for 3 years of use	19,440	23,400	45,000	24,840	28,440	21,600	18,000	23,400